

Productivity. Potential.
Performance.



◀ It's about efficiency.

Could your employees work more effectively?

Do you know how well your employees are performing and when you may need to take corrective action?

Are you paying overtime when you shouldn't have to?

Does it seem that you have too many employees at some points, but not enough employees when you really need peak performance?

“When it comes to knowledge of what they do, compared to the various companies I've worked with in North America, I would consider them the best in their field.”

—Jim McGuire, Director of Distribution SYSCO FOOD SERVICES

If your operations aren't running at peak efficiency, then you may be leaving money on the shelves or in your distribution network every day. West Monroe Partners can help.

Our labor management consultants and industrial engineers improve workforce performance and eliminate waste by developing operational efficiencies in your distribution centers, retail stores, and supply chain.

The strength of our approach is a unique engineered labor standards methodology—developed from years of experience in real environments such as yours. Our approach establishes work standards that can:

- ◆ Save your organization time and money.
- ◆ Ensure the right amount of labor, in the right place, to meet service demands.
- ◆ Keep management and labor motivated and involved.



◀ It's about results.

Diagnosing productivity. Improving workforce performance. Eliminating waste by developing operational efficiencies. In distribution centers or across your supply chain, labor management has a strong bearing on competitive performance. West Monroe Partners offers a full complement of services to help you develop effective labor management strategies.

Process and productivity improvement

We can help you achieve operational excellence and results by improving process design and maximizing your utilization of resources—from labor to square footage. West Monroe Partners conducts a thorough and unbiased evaluation of your operations and then delivers optimized and quantifiable processes that enable your organization to achieve and maintain peak efficiency.

Process measurement

Engineered labor standards are at the heart of our approach to labor and productivity management. West Monroe Partners' unique methodology evaluates and measures labor activities and creates standards that help you plan, track, and improve

daily operations for distribution centers, retail store operations, and product delivery networks. We can help you deploy the standards through comprehensive training and incentives that ensure success.

Labor scheduling

West Monroe Partners can help you manage labor resources and create systems for scheduling and tracking within your distribution centers, retail store operations, or product delivery network. We also have a thorough process to support selection and implementation of packaged software solutions—to ensure the solution meets the needs of your unique environment.

Workforce training

We believe that it is essential to teach employees to be proficient in using preferred methods. In fact, this training is an integral part of a successful engineered labor standards program. West Monroe Partners offers both direct workforce training and “train-the-trainer” certification programs that can be tailored to suit your organization's needs.

“It is great to find a consulting firm that possesses expertise in a wide variety of subjects and that is truly results oriented. It's the main reason we continue to be a repeat customer.”

—Mike Thomas, Vice President Logistics HUDSON BAY COMPANY

It's about time.

West Monroe Partners delivers solutions that create lasting process improvements.

Our experienced labor management consultants are efficiency experts—results-driven and practical professionals who work with clients every day to realize substantial and immediate improvements to their distribution, retail, and supply chain operations.

Our professional team includes industrial engineers, as well as logistics, distribution, and retail executives who have led critical turn-around projects through the successful use of scientific time management techniques.

Our approach has been developed and fine-tuned through more than 20 years of hands-on experience. This approach has proven to meet or exceed results, timeline, and budget expectations, while gaining quick buy-in from stakeholders, associates, and union officials.

West Monroe Partners can help you achieve operational excellence through improved process design and workforce performance.

Whether we diagnose one specific process or analyze your entire business operation, the end result is increased productivity you can see and measure.

That's business in the right direction.

Get to know us. We think you'll like what you see.

www.westmonroepartners.com



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