

## BUSINESS AND TECHNOLOGY SOLUTIONS FOR THE FOOD AND BEVERAGE INDUSTRY

### **COST AND QUALITY CONTROL CAN MAKE THE DIFFERENCE.**

- ◆ Are your costs rising and your margins shrinking?
- ◆ Do you have systems in place to manage product safety and respond to increasing health regulations?
- ◆ Do you have insight into what leading food and beverage companies are doing to address key challenges?

### **A CHALLENGING AND CHANGING ENVIRONMENT**

Food and beverage manufacturers and distributors face a challenging and changing environment characterized by trends that affect every part of their operations:

- ◆ Evolving consumer spending habits and tastes
- ◆ Heightened focus on product quality and safety
- ◆ Rising operating costs and eroding margins
- ◆ Increased regulatory scrutiny

Moreover, industry consolidation has created fewer, but more formidable competitors. Today, profitability in the food and beverage industry depends on a good product mix **and** efficient operations. Cost and quality control can make the difference between competitive advantage and simply keeping pace.

### **THERE IS NO SUBSTITUTE FOR INDUSTRY EXPERIENCE.**

To hone your operations for today's market, you'll need industry experience and insight on your side. If you are seeking a partner that understands the challenges facing the food and beverage industry, talk to West Monroe Partners. Our experienced team works with manufacturers and distributors in all facets of the food and beverage industry—bringing expertise and insight in the disciplines vital to their operations:

- ◆ Discrete and process manufacturing
- ◆ Distribution and warehouse operations
- ◆ Labor management
- ◆ Supply chain
- ◆ Tier 1 and 2 manufacturing and distribution software

### **THE RIGHT SOLUTIONS FOR YOUR ENVIRONMENT.**

We help food and beverage companies compete more effectively in the current environment by:

- ◆ Assessing and improving supply chain operations
- ◆ Optimizing their distribution networks and/or transportation operations
- ◆ Improving warehouse management and productivity, including plant layout and labor scheduling
- ◆ Selecting, implementing, and integrating systems that support their vital operations
- ◆ Implementing traceability solutions and other strategies for ensuring product safety

No two organizations or environments are the same; therefore, West Monroe Partners doesn't come to the table with pre-conceived solutions. We will work with you to address your unique challenges and to develop solutions appropriate for your unique environment.

### **CONFRONT THE CHALLENGES—WITH CONFIDENCE.**

Is your organization prepared to confront the challenges of today's food and beverage industry? West Monroe Partners can help you take the right steps to:

- ◆ Improve labor efficiency
- ◆ Increase sales and margins
- ◆ Deliver products cost effectively and on time
- ◆ Reduce inventory and strengthen your financial position
- ◆ Address government regulations efficiently
- ◆ Reduce risk—particularly by improving product management and traceability

West Monroe Partners is an international, full-service business and technology consulting firm focused on guiding organizations through projects that fundamentally transform their business. With the experience to create the most ambitious visions as well as the skills to implement the smallest details of our clients' most critical projects, West Monroe Partners is a proven provider of growth and efficiency to large enterprises, as well as more nimble middle-market organizations. Our more than 300 consulting professionals drive better business results by harnessing our collective experience across a range of industries, serving clients out of offices across the United States and Canada.